



Media release

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Show of faith in Singapore as decarbonisation hub for Asia

Global climate change investment and advisory firm Pollination has opened an office in Singapore and appointed local Managing Directors as it steps up its business helping catalyse the transition to a net zero and nature positive future across Asia and beyond.

The move is a strong endorsement for Singapore's status as a regional centre for carbon trading and a leader in decarbonisation strategy, green finance and sustainable business.

"In recent years we have seen our business expanding rapidly across Asia and Singapore made perfect sense for us as we looked to establish a permanent presence," CEO and founder Martijn Wilder said.

"We are delighted to be making this move and the leaders we have chosen to run this new office show how serious we are about deepening our already-strong links with Singapore and the region."

Pollination was founded in 2019 and has quickly become one of the world's leading suppliers of net zero and nature positive advisory and investment services -- working with a string of global brands, accumulating US\$650 million in assets under management through a partnership with HSBC and creating market-leading projects in nature-based climate solutions and renewable energy.

The Singapore office joins Pollination's other global centres in Sydney, Melbourne, London, Washington DC and Chicago.

Pollination's team in Singapore will be led by two new Managing Director appointments, both of whom have deep and complementary experience across senior roles in Singapore and beyond.

Law Heng Dean joins as Managing Director following senior roles at Singapore's government-owned global investment company Temasek, where he led development of the GenZero decarbonisation and carbon markets platform and also helped drive investment strategy, with a focus on nature-based solutions.

He has also worked as a senior diplomat at Singapore's embassy in Indonesia and brings to the new role extensive contacts and networks across Southeast Asia and beyond.

"I'm delighted to be helping lead Pollination's office in Singapore at a time of great opportunity for the companies who are based and who trade here," he said.

"The Singaporean Government has been proactive and ambitious when it comes to leading on decarbonisation and we are seeing that pay dividends now. We are incredibly pleased to now be expanding our presence and to be working with so many leaders across the region who want to decarbonise their businesses and economies."

"Pollination's greatest strength is our unique business model. We have a world-leading advisory team and a fast-growing investments arm. We also have demonstrated expertise in project development.





The expertise and insights we gain from each of these areas helps to strengthen the others. That's our competitive advantage."

Diego de Sartiges also joins as a Managing Director, following a stint at Hong Kong Exchanges and Clearing Limited (HKEX), where he led the design and implementation of climate-related initiatives in areas such as data & analytics, carbon markets and sustainable investment.

Prior to this, Diego was a Singapore-based partner at Boston Consulting Group, advising financial institutions on their strategic, operational and M&A issues, as well as working with clients to build several successful Fintech businesses.

"Whether it's in the financial services industry or across major corporates and industrials in many sectors we are seeing huge interest from Singaporean companies, and those across Asia, in successfully identifying the risks and opportunities involved with transitioning to net zero business models and a sustainable global economy," he said.

"I have long admired the work that Pollination does around the world and it is truly an exciting time to be joining the company as it takes this next step."

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ABOUT POLLINATION

Pollination is a global climate change investment and advisory firm dedicated to accelerating the transition to a net-zero, nature positive future. Launched in 2019, the organization has a presence in 13 countries across The Americas, EMEA and Asia Pacific. The Pollination team includes global leaders in finance, technology, business, law and policy. Harnessing the team's diverse expertise, Pollination helps government, business, and public and private capital to navigate the climate transition, designing and investing in breakthrough ideas that deliver financial returns.

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